

Negotiations

Coalition America, Inc. (CAI) has been very successful reducing medical costs for medical claim payors. As a result, CAI has established a reputation as a leader in medical claim savings, impacting both high and low dollar claims, especially out-of-network claims.

With that in mind, CAI has developed several methods to further reduce out-of-network costs through claim negotiations.

CAI's Negotiation Services

- ◆ **Post-Service Negotiations** - Negotiations on ALL size claims after the services have been rendered.
- ◆ **Continuous Discount Agreements (CDA)** - Access to pre-established discounts for our 300,000 providers nationwide.
- ◆ **High Dollar Claim Review** - CAI has developed a process for high-dollar claims that allows claims to be removed from the typical claim flow process where it receives a higher standard of review for both discount verification and line item review in negotiations.
- ◆ **Prospective Negotiations** - A process for negotiation a pre-arranged discount for a non-contracted provider prior to treatment.

What's in it for you?

- ◆ The opportunity for significant savings on ALL size claims
- ◆ Limited liability by reducing the exposure on medical claims
- ◆ Lower administrative costs through a reduction in undiscounted claims you have to manage
- ◆ Discounts backed by direct contracts with negotiated provider
- ◆ Client specific thresholds and turnaround times



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